

## Shipping Carts



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## **OFFERING SYSTEMS FOR:**

- Transplanting
- Soil mixing and distribution
- Plug tray fillers
- Integrated seeding lines
- Dispensers and fillers for flats and pots
- Plug grading and consolidation
- Planting lines for cuttings
- Watering booms
- Stationary / movable conveyors
- Custom automation
- Labeling equipment
- Rolling bench growing systems
- Rolling bench automation
- Vision grading and shipping systems
- 24 hr. technical assistance
- Installation & service

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See Product Video









## **Cart Cost Factors:**

- \* Cart Style, Options, and Specifications We have 4 standard cart styles (see menu on the left) that capture a substantial percentage of what most of our customers want. Also, there are options for shelf types, casters, colors, brakes, etc. Finally, dimensions and materials can be specified.
- \* Weight How much does each component of the specified car weigh? Based on cart style and options, we have a simple multiplier, per kilogram, to arrive at a total price.
- \* Time of Year Because of the seasonal demands of our industry, we can offer our customers significant discounts for planning ahead and ordering carts during times when the factory isn't operating at full capacity:
- 20% Discount June, July, August, Sept. 1st -15th
- 10% Discount Sept. 16th -30th, Oct., Nov., Dec., Jan.
- List Price Feb., March, April, May

In the years of serving our market's needs for high-tech automation solutions, we have seen our customers struggle with procuring cost effective carts, built to their specifications, and delivered on time. We have decided to get involved in this product area, and to bring our experience to what has been a very unpredictable market in terms of price, quality, and delivery. After an extensive evaluation of possible suppliers, we have formed an alliance with a very reputable cart manufacturer in the Far East. Together, we have developed a pricing and distribution strategy we believe will be highly attractive to our customers in North America.